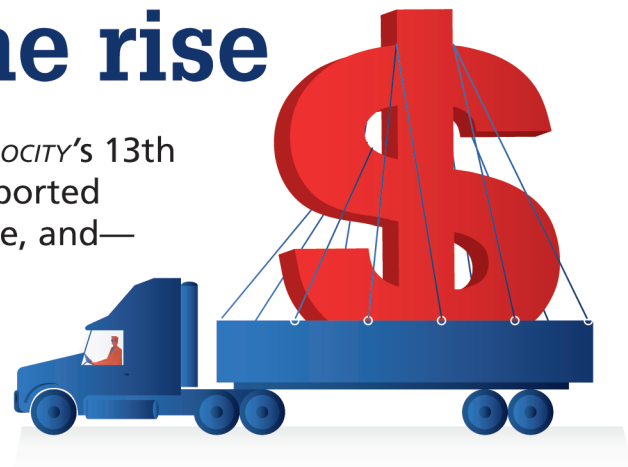


Logistics salaries are on the rise

Supply chain professionals enjoyed a boom year in 2015, according to *DC VELOCITY*’s 13th annual Salary Survey. The logistics pros who completed our questionnaire reported sky-high job satisfaction, an increase in the number of functions they manage, and—oh, yeah—a 5-percent year-over-year jump in salary.

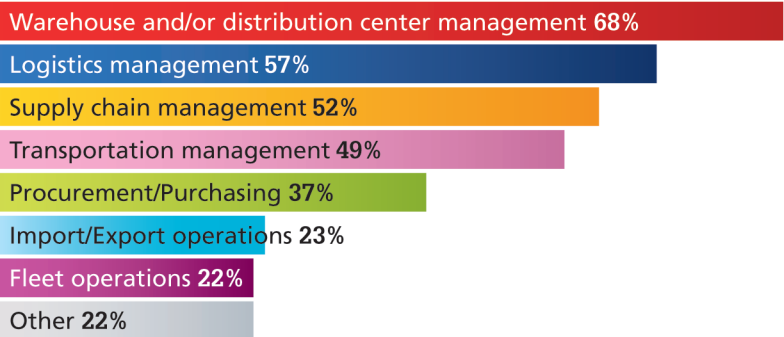
Average salary
\$119,425

(2015 Salary Survey average salary: \$112,850)

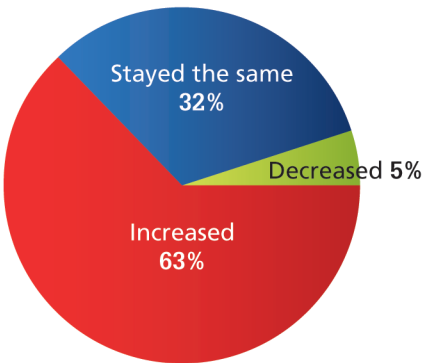


DCVinfographic

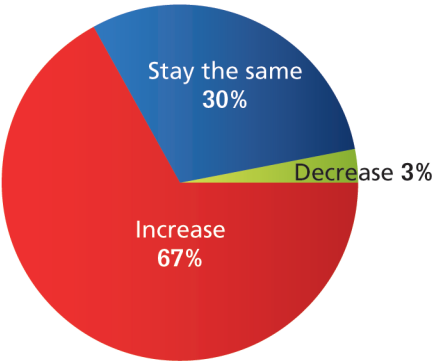
The functions our readers manage:



Over the past three years, has the number of functions you manage:



In the past year, did your total annual compensation:



What supply chain managers like most about their jobs

- “New challenges”
- “Autonomy”
- “Not being tied to a desk”
- “Every project is a puzzle to solve”
- “Intellectually rewarding”
- “The team in which I work”

Say they are satisfied with their careers in the logistics profession

96%

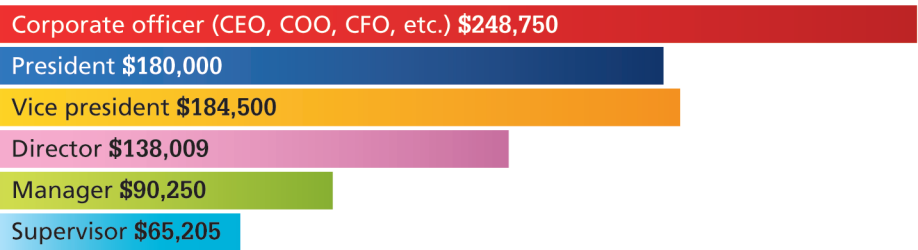
Say they would recommend the profession to a young person entering the job market

93%

Seniority and education command top salaries

It’s good to be the boss

Average salary by title:



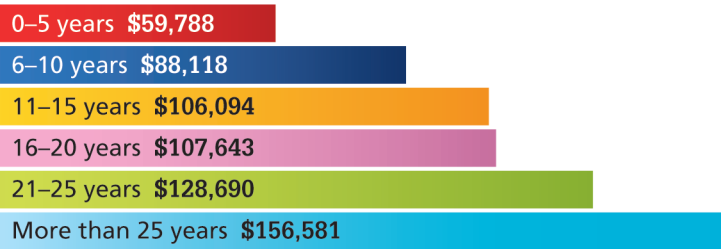
Honor (or at least pay) your elders

Average salary by age:



Veterans earn more than respect

Average salary by experience (years worked in logistics-related positions):



Making the grade

Average salary by education:



Medical logistics pros earn a healthy wage

Average salary by industry sector:

- Pharmaceutical and health care \$183,653
- Paper and allied products \$157,000
- Third-party logistics services \$140,514
- Food and grocery \$139,000
- Government and military \$131,348
- Lumber and wood products \$130,667
- Electronic and electrical equipment and components \$129,125
- Wholesale/Retail \$119,585
- Chemicals and allied products \$110,000
- Transportation equipment \$105,213
- Apparel and footwear \$102,603
- Automotive \$97,050
- Consumer packaged goods \$96,917
- Printing, publishing, and allied industries \$93,500
- Contract warehousing \$89,083
- Transportation services \$65,936
- Furniture and fixtures \$58,333

Other than more money, what would give supply chain managers more job satisfaction?

- “Implement better technology”
- “Increase full-time staffing”
- “Provide industry-specific education opportunities”
- “Give the managers more leeway to do their job without micromanaging”
- “Give me enough employees to get the job done”

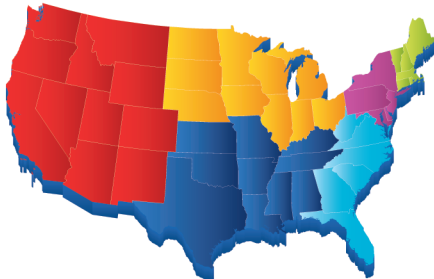
What supply chain managers like least about their jobs

- “Hours and weekend work”
- “Poorly motivated temporary work force”
- “People with unreasonable expectations”
- “Management doesn’t support engineering”
- “Dealing with the corporate office”

Go West, young man (or woman)

Average salary by region:

- West \$133,228 (ID, MT, WY, NV, UT, CO, AZ, NM, WA, OR, CA)
- Southeast \$122,498 (VA, WV, NC, SC, GA, FL)
- Midwest \$122,269 (WI, MI, IL, IN, OH, ND, SD, MN, NE, IA)
- Middle Atlantic \$115,876 (NY, NJ, PA, DE, DC, MD)
- South \$109,710 (KS, MO, KY, TN, MS, AL, OK, AR, LA, TX)
- New England \$103,914 (ME, NH, VT, MA, CT, RI)



SOURCE: 2016 DC VELOCITY Salary Survey