Logistics salaries are on the rise

Supply chain professionals enjoyed a boom year in 2015, according to DC Velocity’s 13th annual Salary Survey. The logistics pros who completed our questionnaire reported sky-high job satisfaction, an increase in the number of functions they manage, and—oh, yeah—a 5-percent year-over-year jump in salary.

Average salary

$119,425

(2015 Salary Survey average salary: $112,850)

The functions our readers manage:

<table>
<thead>
<tr>
<th>Function</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Warehouse and distribution center management</td>
<td>68%</td>
</tr>
<tr>
<td>Logistics management</td>
<td>57%</td>
</tr>
<tr>
<td>Supply chain management</td>
<td>52%</td>
</tr>
<tr>
<td>Transportation management</td>
<td>49%</td>
</tr>
<tr>
<td>Procurement/Purchasing</td>
<td>35%</td>
</tr>
<tr>
<td>Import/Export operations</td>
<td>23%</td>
</tr>
<tr>
<td>Fleet operations</td>
<td>22%</td>
</tr>
<tr>
<td>Other</td>
<td>2%</td>
</tr>
</tbody>
</table>

Over the past three years, has the number of functions you manage:

- Stayed the same: 32%
- Decreased: 5%
- Increased: 63%

In the past year, did your total annual compensation:

- Stayed the same: 30%
- Increased: 67%
- Decrease: 3%

Say they are satisfied with their careers in the logistics profession

96%

Say they would recommend the profession to a young person entering the job market

93%

Seniority and education command top salaries

It’s good to be the boss

Average salary by title:

- Corporate officer (CEO, COO, CFO, etc): $248,750
- President: $180,000
- Vice president: $184,500
- Director: $138,009
- Manager: $90,290
- Supervisor: $65,206

Veterans earn more than respect

Average salary by experience (years worked in logistics-related positions):

- 0–5 years: $58,798
- 6–10 years: $98,113
- 11–15 years: $106,994
- 16–20 years: $107,943
- 21–25 years: $128,900
- More than 25 years: $156,581

Medical logistics pros earn a healthy wage

Average salary by industry sector:

- Pharmaceutical and health care: $183,653
- Paper and allied products: $197,000
- Third-party logistics services: $140,914
- Food and grocery: $138,000
- Government and military: $131,348
- Lumber and wood products: $130,667
- Electronic and electrical equipment and components: $129,125
- Wholesale/Retail: $119,585
- Chemicals and allied products: $110,000
- Transportation equipment: $105,213
- Apparel and footwear: $102,603
- Automotive: $97,059
- Consumer packaged goods: $96,917
- Printing, publishing, and allied industries: $93,850
- Contract warehousing: $89,083
- Transportation services: $86,936
- Furniture and fixtures: $58,333

Other than more money, what would give supply chain managers more job satisfaction?

- Implement better technology
- Increase full-time staffing
- Provide industry-specific education opportunities
- Give the managers more leeway to do their job without micromanaging
- Give me enough employees to get the job done

Seniority and education command top salaries

Honor (or at least pay) your elders

Average salary by age:

- 26–35: $72,677
- 36–45: $105,325
- 46–55: $130,513
- 56–60: $131,472
- 61–65: $123,955
- Over 65: $276,333

Making the grade

Average salary by education:

- High school diploma: $94,625
- Bachelor’s degree: $118,945
- Master’s degree: $147,203

What supply chain managers like least about their jobs

- “Hours and weekend work”
- “Poorly motivated temporary work force”
- “People with unreasonable expectations”
- “Management doesn’t support engineering”
- “Dealing with the corporate office”

Go West, young man (or woman)

Average salary by region:

- West: $133,228
  (CO, MT, NV, WY, UT, ID, AZ, NM, WA, OR, CA)
- Southwest: $132,498
  (AZ, NM, TX, OK, KS, CO, NM, TX)
- Midwest: $122,889
  (IL, MI, IN, OH, MI, IA, MO, ND, WI, NE, IA)
- Middle Atlantic: $115,876
  (NY, NJ, PA, DC, MD)
- New England: $103,914
  (ME, NH, VT, MA, CT, RI)

SOURCE: 2016 DC Velocity Salary Survey