

# Logistics careers are “driving satisfaction”

BY DIANE RAND

The workdays can be long and the technology a bit behind the times, but logistics and supply chain management is still a satisfying career, according to respondents to DC VELOCITY's 15th annual Salary Survey. Among other pluses, they appreciate the constant variety of their work and the opportunity to be part of a Class A team. Of the 189 logistics pros who completed our questionnaire, 90 percent would recommend the profession to someone entering the job market.

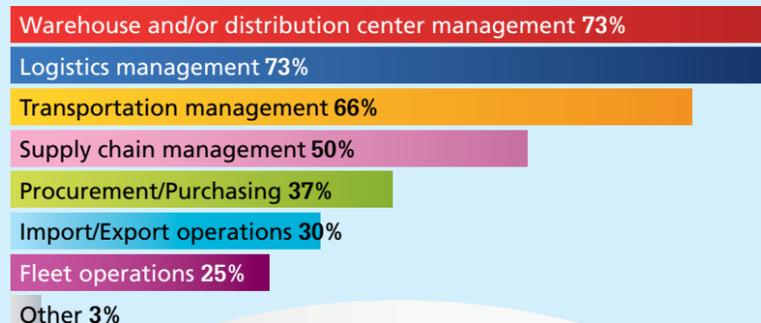
## Average salary

**\$122,021**

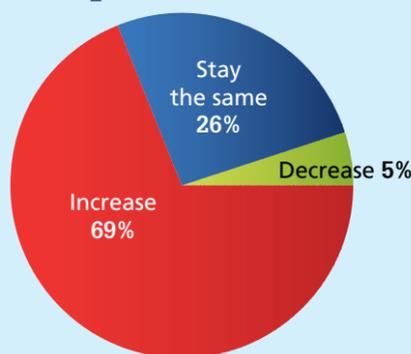
(2017 Salary Survey average salary: \$119,832)



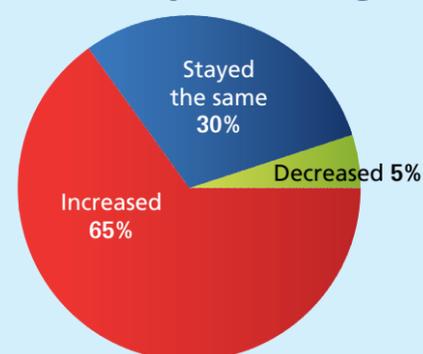
## The functions our readers control or influence:



## In the past year, did your total annual compensation:



## Over the past three years, has the number of functions you manage:



### What supply chain managers like most about their jobs

- "No two days are ever the same"
- "The ability to grow my skills; providing a positive impact on my customers"
- "Constant variables creating unique challenges"
- "Putting the operational elements together to meet and exceed goals"
- "Flexibility"

## Say they are satisfied with their careers in the logistics profession

**86%**

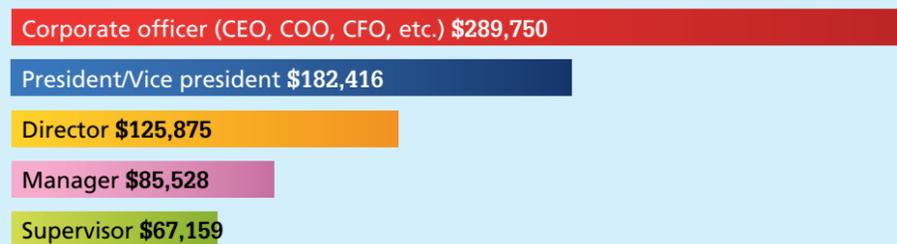
## Say they would recommend the profession to a young person entering the job market

**90%**

## Seniority and education bring top salaries

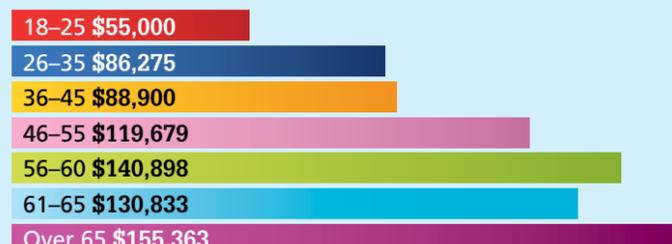
### Top managers earn top dollar

Average salary by title:



### It pays to be a senior

Average salary by age:



### The longer the stay, the higher the pay

Average salary by experience (years worked in logistics-related positions):



### Education makes a difference

Average salary by education:



## Transportation services sector delivers highest wages

Average salary by industry sector:

- Transportation services \$147,621
- Pharmaceutical and healthcare \$145,250
- Hardware \$144,667
- Wholesale/Retail \$140,672
- Apparel and footwear \$137,786
- Consumer packaged goods \$128,900
- Third-party logistics services \$125,755
- Contract warehousing \$116,217
- Food and grocery \$105,156
- Other \$100,000
- Electronic and electrical equipment/components \$98,800
- Chemicals and allied products \$90,750
- Automotive \$89,667
- Printing, publishing, and allied industries \$89,667
- Lumber and wood products \$77,000
- Furniture and fixtures \$63,333

### Other than more money, what would give supply chain managers more job satisfaction?

- "Better support for training and career development"
- "Increase labor, allow more hiring"
- "Review and implement current technology and equipment enhancements"
- "Allow for functional area rotation to prevent burnout"
- "Offer telecommuting/work from home"

### What supply chain managers like least about their jobs

- "When things go wrong despite your best efforts"
- "Tight labor market"
- "Lack of structure needed to truly manage logistics"
- "Hours and work/life balance"
- "Technology is slow to change and improve"

### The West is best

Average salary by region:

- West \$132,916 (ID, MT, WY, NV, UT, CO, AZ, NM, WA, OR, CA)
- Midwest \$132,457 (WI, MI, IL, IN, OH, ND, SD, MN, NE, IA)
- Middle Atlantic \$131,900 (NY, NJ, PA, DE, DC, MD)
- Southeast \$111,043 (VA, WV, NC, SC, GA, FL)
- New England \$105,667 (ME, NH, VT, MA, CT, RI)
- South \$102,826 (KS, MO, KY, TN, MS, AL, OK, AR, LA, TX)
- Canada \$101,200



SOURCE: 2018 DC VELOCITY Salary Survey